



**COMMENT AND REVIEW  
to the  
REQUEST FOR PROPOSAL (RFP) #081425  
Entitled**

**Ice Rink and Arena Equipment with Related Supplies and Services**

The following advertisement was placed June 26, 2025 and July 3, 2025 in *USA Today* and *The Oklahoman*, and June 3, 2025 on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), June 27, 2025 in Oregon's *Daily Journal of Commerce*, *Deseret News*, and South Carolina's *The State*, and June 29, 2025 in *The Salt Lake Tribune*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Ice Rink and Arena Equipment with Related Supplies and Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 14, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

4 Elements Distribution Group	Institutions Services
Accumovers LLC	Jet Ice Ltd
All-American Ice, LLC	Long Building Technologies
AlmsTravel LLC	LSK Enterprises, Inc.
Anatomy Fitness Co LLC	Magni America, LLC
Arena Warehouse, LLC	Martin Building Enterprize LLC
Becker Arena Products	Mirador Enterprises
Bells of Steel Inc.	Modern Mechanical Ice Systems
Big Hil Services Ltd.	MordernControls, LLC
Black & McDonald Limited	Move Optics LLC
CIMCO Refrigeration Inc., a Division of Toromont Industries Ltd.	NDK Government Services, LLC

Clauger Canada Inc	North West Rubber Ltd.
CMH Rink Builders, LLC	Northland Group of Companies Ltd.
Covermaster Inc.	Omni Sport Inc.
D.P. Associates ad division of L3 Technologies, Inc.	Oracle Elevator Hold Co
Delteck	Prime Vendor Inc.
DJC Oregon Project Center	Pro-Chill Refrigeration Ltd.
DSW Consulting	PWXPress
Duron Ontario Ltd.	Redwood Plastics & Rubber
Electric Design Company	Resurfice Corp
Elemental Commercial Services	Rink Systems, Inc.
Engo Equipment Sales Inc.	Rogers Machinery Company
Everything Ice, Inc.	Sport Resource Group, Inc.
FAE USA, Inc	SportsArt Fitness
Farber Sound LLC	Startec Refrigeration Services Ltd
Fraser Valley Refrigeration Ltd.	Stevenson Industrial Refrigeration Ltd.
Frank J. Zamboni & Co. Inc./Zamboni Company USA, Inc.	Tantus Corporation
G.A.G. Industries LLC	Technology International, Inc.
G&S Comfort Services, LLC	The PlanIT Room
Gameday Pro LLC	Thermal Care, Inc.
I.B. Storey Inc.	Welmar Recreational Products
IceBuilders, Inc	Western Logistics Express
Industrial Plastics & Paint (IPP)	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on August 14, 2025, at 4:30 pm CT. Proposals were received from the following:

All-American Ice, LLC  
 Becker Arena Products  
 Black & McDonald Limited  
 CIMCO Refrigeration, a Division of Toromont Industries Ltd.  
 Clauger Canada Inc  
 Covermaster Inc.  
 Everything Ice, Inc.  
 Fraser Valley Refrigeration Ltd.  
 Frank J. Zamboni & Co. Inc./Zamboni Company USA, Inc.  
 IceBuilders, Inc  
 Jet Ice Ltd  
 LSK Enterprises, Inc.  
 Modern Mechanical Ice Systems  
 Pro-Chill Refrigeration Ltd.  
 Resurfice Corp  
 Rink Systems, Inc.  
 Sport Resource Group, Inc.

Stevenson Industrial Refrigeration Ltd.  
Tantus Corporation  
Welmar Recreational Products

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst  
Ben James, Procurement Analyst II  
Ashley Powers, Procurement Analyst I  
David Gonzalez, Procurement Analyst I

**The findings of the Proposal Evaluation Committee are summarized as follows:**

All-American Ice, LLC, was founded in 2013. They are offering resurfaces, edgers, dasher boards, rink dividers, and more. With dealers in the United States and Canada, they are ready to serve all Sourcewell participating entities. All American Ice is offering a solid pricing discount and warranties ranging from 1-5 years.

Becker Arena Products, Inc. was founded in 1988. They started out as a distributor for Olympia ice resurfacers and Crystaplex dasher boards. In 1994, they began manufacturing their own dasher boards. Crystaplex Arenas was acquired by Athletica Sport Systems in 1999. Athletica Sport Systems acquired Becker Arena Products, Inc. in 2019. This portfolio of brands brings a variety of ice rink and arena equipment and supplies to Sourcewell participating entities at a competitive discount. Becker Arena Products is also partnering with National Cooperative Leasing to provide lease and finance options for projects.

CIMCO Refrigeration, Inc., a Division of Toromont Industries Ltd., was founded in 1913 as the Canadian Ice Machine Co. Ltd, rebranded to CIMCO Limited in 1967, and acquired by Toromont Industries Ltd. in 1969. CIMCO's sales and service network spans major markets across North America. CIMCO has lease/finance options available upon request. CIMCO is offering competitive pricing for refrigeration equipment, engineering and mechanical services.

Clauger Canada Inc was founded in 1971 in France. In 2019, they started an alliance with Sotek in Canada and now has over 25 branch locations across North America. Their refrigeration equipment solutions are geared towards a wide range of industries, including food and beverage, Industrial manufacturing, ice rinks (indoor), marine applications, pharmaceuticals (healthcare), Cold Storage and Municipalities. They offer a large discount range and are offering volume discounts.


Frank J. Zamboni & Co. Inc./Zamboni Company USA, Inc., was founded in 1950 and has been a Sourcewell contract supplier for ice maintenance solutions for many years. They have a comprehensive lineup of ice resurfacing equipment and ice maintenance solutions. As the original Zamboni creator, they offer a variety of electric and customizable models manufactured in the US and Canada. They are willing and able to serve all the US and Canada and provide a discount to all Sourcewell participating agencies.

Modern Mechanical Ice Systems, Inc., was founded in 2014, and are located in Minnesota. They are offering resurfaces, edgers, dasher boards, rink dividers, and more. With a service team that travels regularly, they are able to meet the needs of Sourcewell participating entities in the United States and Canada. Modern Mechanical offers financing options and a competitive price discount.


Sport Resource Group was created in 2006 as a women-owned small business for containment systems and accessories. They offer a sales and service force with many years of experience with Sourcewell participating agencies. Sport Resource Group is offering custom containment solutions for all ice hockey and sports facilities used in both indoor and outdoor facilities. They are also offering a competitive discount on their products to Sourcewell participating agencies in the United States and Canada.

For these reasons, the following awards of Sourcewell RFP# 081425 are recommended:

All-American Ice, LLC dba All-American Arena Products	081425-ALL
Becker Arena Products, Inc.	081425-BAP
CIMCO Refrigeration, Inc., a Division of Toromont Industries Ltd.	081425-CIM
Clauger Canada Inc.	081425-CLU
Frank J. Zamboni & Co./ Zamboni Company USA, Inc.	081425-FZC
Modern Mechanical Ice Systems, LLC	081425-AMR
Sport Resource Group, Inc.	081425-SRG

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Ginger Line, MPA, NIGP-CPP, CPPB  
Senior Procurement Analyst

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Ben James, Procurement Analyst II

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Ashley Powers, Procurement Analyst I

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David Gonzalez, Procurement Analyst I

### STATEMENT OF COMPLIANCE


As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for RFP #081425 for Ice Rink and Arena Equipment with Related Supplies and Services.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on October 21, 2025.

Signed by:

  
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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer